

## **Associate in Applied Science in Business Administration - Insurance to Bachelor of Arts in Business and Applied Science**

The following is presented as an articulation agreement between Harper College (HC) and Governors State University (GSU) for the Business and Applied Science degree program based on the current catalogs of both schools. The student would receive an Associate in Applied Science (AAS) in Business Administration - Insurance degree from HC and a Bachelors of Arts (BA) degree in Business and Applied Science from GSU.

### **I. TRANSFERABLE GENERAL EDUCATION CORE CURRICULUM: (19 Hours)**

#### **Communications (6 hours)**

- ENG 101 - Composition (3)
- SPE 101 - Fundamentals of Speech Communication (3)

#### **Humanities and Fine Arts (3 hours)**

- PHI 115 - Ethics (3) [sub for PHI 150]

#### **Mathematics (4 hours)**

- MTH 165 - Elementary Statistics (4) (Meets MATH 2100) [sub for MTH 097]

#### **Physical and Life Sciences (0 hours)**

#### **Social and Behavioral Sciences (9 hours)**

- ECO 211 - Microeconomics (3) (Meets ECON 2301)
- ECO 212 - Macroeconomics (3) (Meets ECON 2302)
- PSY 101 - Intro to Psychology (3)

### **II. SPECIALIZED AREA OF STUDY/TECHNICAL ELECTIVES (40 Hours)**

- ACC 101 - Intro to Financial Accounting (4) (Meets ACCT 2110)
- ACC 102 - Intro to Managerial Accounting (3) (Meets ACCT 2111)
- ACC 211 - Business Law I (3) (Meets BLAW 2100)
- CIS 101 - Intro to Computer Information Systems (3) (Meets MIS 2101)
- INS 110 - Insurance Fundamentals (3)
- INS 120 - Property and Liability Insurance Principles (3)
- INS 220 - Personal Insurance (3)
- INS 240 - Commercial Insurance (3)
- MGT 111 - Intro to Business Organization (3)
- MGT 218 - Intro to Finance (3)
- MGT 270 - Principles of Management (3) (Meets MGMT 2100)
- MKT 245 - Principles of Marketing (3) (Meets MKTG 2100)
- PSY 245 - Industrial/Organizational Psychology (3)

### **REQUIRED A.A.S. DEGREE PROGRAM TOTAL: 61 Hours (62 hours as written)**

\* Refer to the Harper's AA/AS guidelines for a list of course choices in Section I.

### III. TO BE TAKEN AT HARPER COLLEGE OR GSU (15 Hours)

- Composition II Course (3) (HC ENG 102 or GSU ENGL 1111)
- Fine Arts Course (3)\*
- Fine Arts or Humanities Course (3)\*
- Life Science Course (3-4)\* (Either Life Science or Physical Science Course must have a lab.)
- Physical Science Course (3-4)\* (Either Life Science or Physical Science Course must have a lab.)

*\*Refer to Harper or GSU catalogs for a list of course choices in Section III.*

### IV. TO BE TAKEN AT GSU (43 Hours)

#### Business Core (33 Hours)

- |           |   |
|-----------|---|
| BUS 3200  | - Business Communications (3)                 |
| BUS 3700  | - Business Statistics (3)                     |
| ENTR 3100 | - Principles of Entrepreneurship (3)          |
| FIN 3110  | - Principles of Financial Management (3)      |
| MGMT 3099 | - Business Ethics & Social Responsibility (3) |
| MGMT 3300 | - Human Resource Management (3)               |
| MGMT 3400 | - Production and Operations Management (3)    |
| MGMT 3500 | - Organizational Behavior (3)                 |
| MGMT 4600 | - Globalization of Business (3)               |
| MGMT 4900 | - Strategic Management (Final Term) (3)       |
| MIS 3101  | - Management Information Systems (3)          |

#### Electives (10 Hours)

A minimum of 7 hours must be 3000-4000 level courses offered at COB

### Minimum Required for BA in Business and Applied Science: 120 Hours

#### For Additional Information:

**Governors State University**

**Office of Admissions**

**(708) 534-4490**

[TransferGuide@govst.edu](mailto:TransferGuide@govst.edu)

[Visit College of Business at](#)

[www.govst.edu/cob](http://www.govst.edu/cob)

**Harper College**

**Agnes Szemborski, M.Ed.**

**Transfer Information Specialist**

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